



# DBE NEWS

Idaho Transportation Department  
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Liz Healas, Editor

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## Annual DBE Orientations Finish this month in Post Falls & Lewiston

Last two half-day workshops provide participants with an introduction to valuable government procurement programs and resources.

**D**on't pass up on this opportunity to learn how the DBE Program works, how to qualify and become certified as a disadvantaged business enterprise owner, and what kind of valuable benefits you can enjoy through DBE Supportive Services.

At the same time, you'll also learn about the many other services and programs that are available to small businesses through other government agencies and organizations, including:

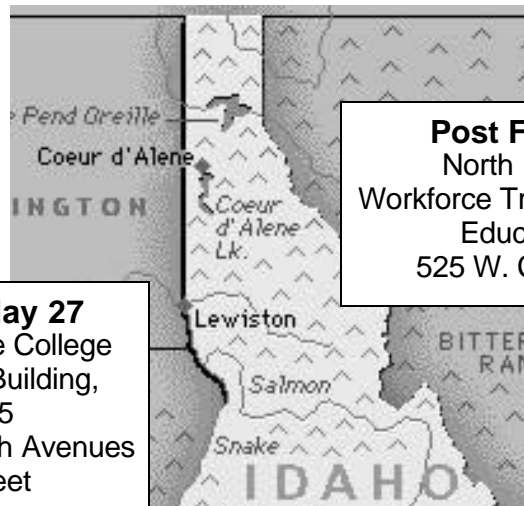
- **The Idaho Business Network**

*Bid-matching and procurement assistance, plus the annual Governor's Business Opportunity Conference*

- **The Idaho Division of Purchasing**

*Selling goods & services to the State of Idaho*

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**Post Falls - May 26**  
North Idaho College  
Workforce Training & Community  
Education Center  
525 W. Clearwater Loop

**Lewiston - May 27**  
Lewis-Clark State College  
Student Union Building,  
Room 225  
Between 7th & 11th Avenues  
on 4th Street

The Disadvantaged Business Enterprise (DBE) Supportive Services Program is designed to assist minority, women and disadvantaged business owners in developing and promoting their businesses in the highway construction industry. It was created by the U.S. Department of Transportation and is administered by the Idaho Transportation Department with the funding and oversight of the Federal Highway Administration. Any concerns regarding the administration of this program should be directed to Julie Caldwell, EEO Contract Compliance Officer, or Karen Sparkman, EEO Manager, at the Idaho Transportation Department.

# DBE Supportive Services

Liz Healas, DBE Supportive Services Coordinator  
*ehealas@itd.state.id.us*

(208) 334-8567

Debby McCarthy, DBE Supportive Services Assistant  
*dmccarth@itd.state.id.us*

(208) 334-4442



Facsimile Machine

(208) 332-4190

Toll-Free Number

(800) 634-7790

Visit us on-line at [www.itd.idaho.gov/civil/external.htm](http://www.itd.idaho.gov/civil/external.htm)

## Office Location & Mailing Address:

3311 W. State Street, Rm 207 / PO Box 7129, Boise, ID 83707-1129

(Office Hours are 8am - Noon, 1pm - 5pm, Mountain Time)

**Where in Idaho is this?** *Hint:* Many think that it is the only place in the United States where an individual made a treaty with an Indian Tribe using a rock to sign the contract, though there is no proof.

[Answer to the April Issue: **Register Rock**, located in Massacre Rocks State Park near American Falls.]

## Center for Entrepreneurial & Economic Development

The Center for Entrepreneurial & Economic Development (CEED) is a non-profit business incubation program dedicated to support the early expansion of small businesses.

The CEED dedicates its resources to providing start-up manufacturing & non-retail businesses with the professional support services, training, and affordable business space they need to grow & succeed.

The CEED Program is operated by the College of Agriculture, Univer-

By Debby McCarthy  
DBE Assistant

sity of Idaho, and is located at 1904 E. Chicago in Caldwell.

- The CEED facility has 30,000 square feet of space that includes: 19,500 square feet of flexible manufacturing space that can be divided into bays of 1,500 to 5,000 square feet;
- 2,000+ square feet of office space; and
- 7,000 square feet devoted to specialty

food processing.

The manufacturing space can be leased at a price of \$.32/sq ft for the first year, rising 10% each year with a maximum stay of 5 years.

The office space rents for \$.76/sq ft for the first year with a maximum five-year lease.

The Food processing space can be leased on an hourly basis.

Benefits of belonging to

an incubator include sharing of office equipment, possible sharing of space for storage during the off-seasons and the SCORE business advisors who are on hand to help business owner with training and counseling.

CEED has a receptionist for the offices, conference rooms for tenants use, a resource center with a copier & fax machine, and Intertel phone system.

The food facility, after attending the required training, can be used to

(Continued on page 7)

# DBE Update

## Newly Certified DBE Firms

### Advanced Technologies Integration, Inc.

Lenny Huie, President  
7760 France Avenue S., 11<sup>th</sup> Floor  
Minneapolis, MN 55435  
Phone: (952) 345-1868 FAX: (952) 345-1871  
E-mail: lhuie@atico.com  
Homepage: [www.atico.com](http://www.atico.com)  
*Information technology professional services.*

### Civil Dynamics, P.C.

Amy Woodruff, President  
P.O. Box 95, Nampa, ID 83653  
Phone: (208) 466-0823 FAX: (208) 466-0824  
E-mail: amy@civildynamics.net  
*Civil engineering and construction management services, including preliminary and final road-way design; stormwater management; airport planning and design; water and wastewater; planning and public involvement facilitation.*

### Herculean Concrete Systems, Inc.

Carmello R. Echanis, President  
1800 S. Wind Dancer Way, Boise, ID 83712  
Phone: (208) 887-1908 FAX: (208) 887-1901  
E-mail: ce\_hcs@msn.com  
*Commercial concrete placement.*

### Kootenai Surveyors, Inc.

S. Manon Hughes, President  
P.O. Box 393, Libby, MT 59923  
Phone: (406) 293-4354 FAX: (406) 293-2578  
E-mail: kootsur@adelphia.net  
*Federal & State highway construction surveying, slope staking, blue-topping, alignment, control.*

### L2 Enterprises, Inc.

Lori Jo Vawdrey, President  
P.O. Box 2834, Hailey, ID 83333  
Phone: (208) 720-2372 FAX: (208) 247-5747  
E-mail: lvawdrey@l2datacollection.com  
Homepage: [www.l2datacollection.com](http://www.l2datacollection.com)  
*Traffic Engineering, Transportation Planning, Traffic Data Collection.*

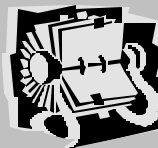
### Mainsteam Construction LLC

Tonya L. Daughtery, Managing Member  
53155 Laramie Place, Boise, ID 83716  
Phone: (208) 433-9025 FAX: (208) 433-9045  
E-mail: mainstreamllc@aol.com  
*Traffic control-related services including maintenance, flagging, sign installation, striping, pilot car, monuments, mailboxes, delineators, etc.*

### Vision Air Research, Inc.

Susan Bernatas, President  
904 E. Washington Street, Boise, ID 83712  
Phone: (208) 841-9566 FAX: (208) 345-0595  
E-mail: wildlife@visionairresearch.com  
Homepage: [www.visionairresearch.com](http://www.visionairresearch.com)  
*Wildlife & plant surveys, infrared surveys & other environmental studies & analysis, geo-referenced multimedia mapping.*

## DBE Contact Info Changes



Fireman's Supply, Inc. has a new mailing address:  
**1307 North 39th #104**  
**Nampa, ID 83687**

And e-mail address:

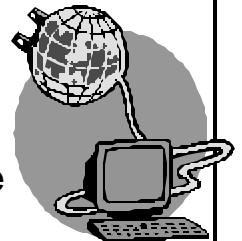
***margaret\_firesupply@safelink.com***

(Same phone, fax and zip.)

To see our complete DBE Directory, visit on-line at:

***[www.itd.idaho.gov/civil/dbeforms.htm](http://www.itd.idaho.gov/civil/dbeforms.htm)***

This listing is updated on the first Monday of every month.





# Newsroom

## **SBA Announces Selection of Norm Proctor as Regional Administrator**

WASHINGTON - Hector V. Barreto, Administrator of the U.S. Small Business Administration (SBA), announced on May 3rd the selection of Norm Proctor as the new Regional Administrator for the SBA's Region X, which encompasses Alaska, Idaho, Oregon and Washington. Proctor had previously served as the Regional Advocate for Region X.

As Regional Administrator, Proctor will oversee the delivery of the SBA's financial assistance, business development and counseling programs in the Pacific Northwest and Alaska.

"I am very excited to have someone as dedicated and talented as Norm Proctor leading our efforts in the Pacific Northwest and Alaska," Barreto said. "Norm has already worked closely with the small business community in Region X. Now he will be taking the reins of our excellent field operations across the region. I have no doubt that he will do a great job for the SBA and, more importantly, for the small businesses that we serve."

"I am pleased to be a part of President Bush's team," said Proctor. "I look forward to working closely with the small businesses in Region X to achieve our goal, which is always to do more to respond to the needs of American small businesses. They are our clients, and their success is our success."

Proctor, a native of Seattle, received his B.A. and law degree from the University of Washington. He served in the Air Force in Italy and the Philippines in intelligence operations. He began his professional career as a law clerk for a King County Superior Court judge in Seattle. He later worked for 23 years for PACCAR Inc., a Fortune 500 corporation in Bellevue, Wash., where he served in several management posts, including the company's chief lobbyist responsible for legislative activities in all 50 states.

As the SBA Region X Advocate, Proctor worked to identify regulatory and legislative issues of concern to small businesses and reached out to state legislators to help remove roadblocks from the path of small business owners.

## **DJM Founder Gets SBA Recognition**

Deborah J. Marlor, founder and chief executive officer of Boise-based DJM Sales & Marketing Inc., has been named the U.S. Small Business Administration's 2004 Boise District Women in Business Advocate of the year.

The award is given in recognition of a special commitment and effort to advance women's business ownership, improve business and financial opportunities for women, and improve the environment for businesses owned by women. Marlor was nominated by Amy Davis, Executive Director of the Women's Business Center.

## **Busted! Tales from the OIG**

### **DC Public-Works Inspector Sentenced in Continuing "Operation Hot Mix" Case**

On April 23, the USDOT Office of the Inspector General reported that in its continuing "Operation Hot Mix" investigation, David P. Brown, a former inspector for the DC Department of Public Works, was fined \$1,500 and ordered to serve 100 hours of community service by a U.S. District Court judge in Washington, DC.

Brown previously pleaded guilty to involvement in a scheme where he took cash bribes for accepting

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false asphalt tickets from federal-aid paving contractor Fort Myer Construction Corporation. The scheme enabled Fort Myer to receive payment for materials it never supplied. Fort Myer was ordered to pay \$900,000 in fines and restitution on April 8, 2003, for its part in the conspiracy.

So far, the conspiracy has been tied to nine public-works employees and three paving companies that were performing about 30 federally-funded contracts in the District. The investigation is being conducted by OIG and the Federal Bureau of Investigation (FBI).

## New CDA Business Publication Launched For Women

COEUR D'ALENE - A group of northern Idaho businesswomen has launched a new publication to help women in the business world.

***The North Idaho Business Journal for Women*** is aimed at offering support for women entrepreneurs.

Evelyn Bevacqua is the general manager. She says the monthly periodical is filling a void in the region.

It offers a wide range of business profiles along with health, lifestyle and home improvement stories and columns from a dozen women specialists in varying fields.

*Source: Associated Press*

**The North Idaho Business Journal for Women** is a companion publication to The North Idaho Business Journal. For more information, contact The Coeur d'Alene Press at (208) 664-8176 or visit [www.cdapress.com](http://www.cdapress.com).

## Quick Stats on WBEs

- As of 2002, there are an estimated 6.2 million majority-owned, privately-held, women-owned

firms in the U.S., employing 9.2 million people and generating \$1.15 trillion in sales.

- Between 1997 and 2002, it is estimated that the number of women-owned firms increased by 14% nationwide—twice the rate of all firms. Employment increased by 30% —1½ times the U.S. rate—and sales grew by 40% —the same rate as all firms in the U.S.
- As of 1997, there were over 900,000 firms owned by a woman or women of color—amounting to one in six women-owned firms (17%) in the U.S.
- Overall, the number of minority-owned firms increased by 29.6% between 1992 and 1997—more than four times faster than for all U.S. firms.
- As of 1999, women-owned firms accounted for 38% of all firms in the U.S.
- 84.8% of all businesses owned by women are sole proprietorships. Sole proprietorships operated by women in the U.S. underwent dramatic increases from 1990 to 1998 in terms of numbers, gross receipts and net income.
- Across the world, women-owned firms typically comprise between one quarter and one-third of the business population.
- The top growth industries for women-owned businesses between 1987 and 1999 were construction, wholesale trade, transportation/communications, agribusiness and manufacturing.
- Women-owned businesses are as financially sound and creditworthy as the typical firm in the U.S. economy, and are more likely to remain in business than the average U.S. firm.
- Since 1987, the number of women-owned firms in the U.S. has doubled, employment has increased four-fold and their revenues have risen five-fold.
- Between 1997 and 2002, the number of women-owned businesses with more than 100 employees rose by 44%.

*Sources: Copyright (c) 2002 by the Center for Women's Business Research and by the Dynamics of Women-Owned Sole Proprietorships by Dr. Ying Lowrey.*

# New SBA Regulations to Create Contracting Opportunities For Service-Disabled Veterans

**WASHINGTON** - The U.S. Small Business Administration announced on April 29 a new procurement program that will boost federal contract opportunities for service-disabled veteran-owned small businesses. The interim rule will be published tomorrow and is effective immediately. The Federal Acquisition Regulatory Council concurrently released regulations implementing the program.

"President Bush has made it a priority to reach out to all of America's entrepreneurs, and we have a special responsibility to make an effort for those who sacrificed for our safety and freedom," SBA Administrator Hector V. Barreto said. "We have made a strong effort to do precisely that. Federal contract dollars to service-disabled veterans increased from \$298 million in fiscal year 2002 to \$510 million in FY2003. But we want to do more. The regulations being issued today will ensure that those great Americans who served our country proudly continue to have fair and open access to contracting opportunities."

The new rule will amend the relevant sections of the Code of Federal Regulations, adding provisions that will allow contracting officers to restrict contract awards to service-disabled veteran-owned small businesses when there is a reasonable expectation that two or more service-disabled veteran-owned small businesses will submit bids at a fair market price. It also allows awards of sole-source contracts to service-disabled veteran-owned small businesses when there is not a reasonable expectation that two or more service-disabled veteran-owned firms will submit bids and the anticipated contract price does not exceed \$3 million, with the exception of manufacturing contracts where the contracting threshold is \$5 million.

The interim rule allows small businesses to self-certify as service-disabled veteran-owned businesses. Any challenge to a firm's status as a small

business or standing as a service-disabled veteran-owned small business must be referred to the SBA for resolution. The SBA will rely upon existing Department of Veteran's Affairs or Department of Defense determinations regarding status and will help enforce penalties for false representation.

*For more information about all of the SBA's programs for small businesses, visit [www.sba.gov](http://www.sba.gov).*

## The Return of the Good, the Bad & The Ugly!

The Boise Chapter of the National Association of Women in Construction (NAWIC) will be holding its 15th Annual The Good, The Bad and The Ugly Golf Tournament on Friday, June 11, 8:00 AM at Shadow Valley Golf Course.

**Golf, Lunch, Prizes!**

Registration and Sponsorship forms are available at [www.nawicboise.org](http://www.nawicboise.org) or by contacting Molly McClure at 376-2240 or Kristy Wade at 338-5973.

## The DESC is Looking For WBEs

The Defense Energy Support Center (DESC), Small Business Office is conducting an extensive outreach program to locate Women-owned businesses for federal acquisition opportunities.

DESC is interested in expanding the Small Business Programs for commodities such as diesel, gasoline, heating oil, distillates, jet fuels, natural gas, lube oils and electricity. Relevant industry categories North American Industry Classification System (NAICS) codes and size standard are as indicated below.

- Crude Petroleum and Natural Gas, NAICS code 211111; not more than 500 employees, including affiliates.

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- Petroleum Refining, NAICS code 324110; not more than 1,500 employee and no more than 125,000 barrels per day capacity of petroleum-based inputs
- Lubricating oils and greases, NAICS code 324191; not more than 500 employees, including affiliates
- Electric services, NAICS code 211111; not more than 4 million megawatt hours

If you know of any firms that can supply any of the above commodities and their capabilities fall in one or more of the following areas, please have them contact Yolanda Moore, Small Business Specialist at (703) 767-9704 or via email: [Yolanda.c.moore@dla.mil](mailto:Yolanda.c.moore@dla.mil).

## Construction & Industrial Workforce Development Center Opens in Spokane

### A New Training Program from the Inland Northwest Associated General Contractors

The Inland Northwest AGC is pleased to announce the opening of its Construction and Industrial Workforce Development Center (CIWDC). The CIWDC is a state-licensed private vocational school operated by the Inland Northwest AGC to provide its members with the best possible training available in the industrial and construction industries.

The Center will offer the same great training that the AGC has always offered, *at the same discounted price to their members*, but will also be seeking outside funding to develop additional opportunities. These opportunities will help to develop a qualified and safe workforce and help alleviate the high cost of training your employees.

Recruiting, training and retraining workers at all levels is a prime goal of the Center. They want to attract the brightest and best into the construction and industrial workforce. The Center is committed to developing the educational as well as hands on train-

ing programs and resources required to meet the construction and industrial workforce challenges.

Some of the programs currently being developed by the school include Highway Plan Reading, Grades, Stakes and Advanced Grading Technology; 40-Hour Hazwoper Certification Course; Mold Issues in Construction; Alternative Delivery Methods – GC/CM; Stormwater Issues in Eastern Washington and STP Unit 10: General and Specialty Contractor Dynamics.

For more information, call in the Inland Northwest AGC at (509) 535-0391. You can also view the CIWDC's on-line catalog at [www.northwestagc.net/Coursecatalog.pdf](http://www.northwestagc.net/Coursecatalog.pdf).


*Source:* AGC Online Newsletter at [www.northwestagc.net/OnlineNewsletter/MarAprnewsletter/CIWDC.htm](http://www.northwestagc.net/OnlineNewsletter/MarAprnewsletter/CIWDC.htm)

(DBE ORIENTATIONS, Continued from page 1)

- **The US Small Business Administration**  
8(a) and HUBZone Certification
- **The Idaho Small Business Development Centers**  
Workshops, counseling and loan assistance

These orientations are not only helpful for businesses considering DBE certification, they are also informative for firms already in the program who would like new or additional information.

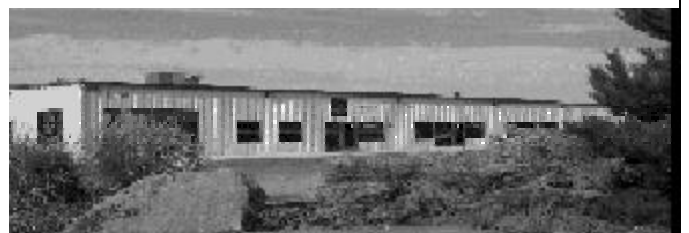
There is no charge or fee to attend this annual event — you don't want to miss it!

For more information or to request a registration form, call (208) 334-4442 / Toll-Free (800) 634-7790, e-mail [civilrights3@itd.state.id.us](mailto:civilrights3@itd.state.id.us), or visit online at [www.itd.idaho.gov/civil/recruit.htm](http://www.itd.idaho.gov/civil/recruit.htm). 

(CEED, Continued from page 2)

invent ideas or to produce established products by renting the space as needed.

If you would like more information on the CEED, contact Jim Toomey on site or at (208) 445-9650, or visit the web address: [www.ag.uidaho.edu/ftc](http://www.ag.uidaho.edu/ftc).





## Exciting Benefit for Idaho DBEs

In December, DBE firms located in Idaho received a coupon certificate in the mail to attend an Idaho Small Business Development Center (ISBDC) training class **FREE OF CHARGE**, courtesy of DBE Supportive Services. This offer even includes multi-session courses such as the NxLevel Entrepreneurship Business Planning Series!

Either the DBE owner or one of the DBE firm's key employees can take advantage of this opportunity during these traditionally slower winter months to attend one of the ISBDC's excellent classes on many topics dealing with business management and associated software. For a listing of classes available in 2004, please visit the ISBDC's website at [www.idahosbdc.org](http://www.idahosbdc.org).

DBEs will be responsible for registering directly with the ISBDC for whichever class they or their employees choose to attend. The ISBDC will invoice DBE Supportive Services directly for the registration fees.

This offer is valid from now through September 1, 2004, and is open only to DBE owners or DBE employees. It is non-transferable. If the DBE does decide to register for a class, but fails to cancel your registration with sufficient notice, please note that the DBE, and not DBE Supportive Services, will be responsible for the cancellation fee.

For more information about this coupon certificate, or assistance with accessing the ISBDC class schedule, please call the DBE Supportive Services Office at (208) 334-4442 or toll-free at (800) 634-7790.

## Spokane Business Information Center

To register or for more information,  
call (509) 353-2800  
or visit on-line at [www.spokanebic.org](http://www.spokanebic.org)

### Service Corps of Retired Executives (SCORE)'s Popular Management Series

**Recordkeeping Basics** Gain a better understanding of how & why you keep good business records and the use of financial statements. *May 26, 8:15am-Noon. Cost is \$35.*

**Basics of Starting a Business** Learn how to start your business with the right legal, tax, insurance & accounting advice. Discover how to start your planning, financial & marketing programs. *June 2, 8:15am-Noon. Cost is \$25 per person*

## Spokane Small Business Development Center

To register or for more information,  
call (509) 358-7890  
or visit on-line at [www.spokanebic.org](http://www.spokanebic.org)

**Prebusiness Workshop** This 3-hour introductory workshop covers basic start-up information & required licenses/registrations, and furnishes key information for new entrepreneurs to develop, focus & plan strategies. Receive "Business Resource Kit" with \$35 fee. This class is unique in that 2 individuals from a business can attend for the price of one; however, only 1 notebook is provided per business. *May 26 OR June 23, 6-9pm. Cost is \$35.*

**Trade Worldwide in 9 Weeks** During this Internet-based course, participants perform one essential step each week, leading to the founding of an import or export company (or both). Finding products, sourcing, costing, marketing, financing, computerization & distribution are completed weekly. Required: computer with Internet service & text "How Small Business Trades Worldwide" available through bookstores or web. *Class starts June 22. Cost is \$95.*



50% Training  
Reimbursement  
for DBEs



Up to \$300  
During  
FFY2003



For Registration,  
Materials or  
Travel Expenses



Both Owners  
& Key Staff  
are eligible







50% Training  
Reimbursement  
for DBEs



Up to \$300  
During  
FFY2003



For Registra-  
tion, Materials or  
Travel Expenses



Both Owners  
& Key Staff  
are eligible



## MAY IS SMALL BUSINESS MONTH

**in the Inland Northwest.**

Visit [www.spokanebic.org/May2004daily.htm](http://www.spokanebic.org/May2004daily.htm)  
for a daily calendar of events in Spokane,  
Coeur d'Alene, the Tri-Cities & outlying areas.

## Inland Northwest AGC

To register or for more information,  
call (509) 535-0391  
or visit on-line at [www.northwestagc.net](http://www.northwestagc.net)

**Construction Quality Management for Contractors** This course, taught by the Seattle District Corps of Engineers, is required for firms who work with or plan to work with the Army Corps of Engineers. Topics will include:

- What is Construction Quality Management?
- Quality Management Planning
- Contractor & Government Responsibilities
- Quality Management During Construction
- Control vs. Inspection

Attendees will gain the ability to work effectively with the Corps of Engineers' construction contracts, the ability to define the function & importance of Contractor Quality Control, the ability to state the contractor's responsibilities for reviewing contract plans and the ability to discuss contractor & government interrelationships. *Class is limited to 12 people per session. May 28 OR June 18 OR July 9. Cost is \$55 for AGC Members, \$90 for Non-Members.*

**10-Hour OSHA Construction Industry Safety and Health Certification Course** This course is intended to provide instruction on the construction industry safety & health standards for construction workers. Topics include scope & application of the OSHA construction standards. Special emphasis is placed on those areas that are the most hazardous in the industry using OSHA standards as a guide. Topics can be customized for specific employer needs to include Electrical Safety, Fall Protection, Cranes,

Motorized Vehicles, Mechanized Equipment, Construction Equipment, Materials Handling, Excavations, Stairways & Ladders, Scaffolding, Toxic & Hazardous Substances, Fire Protection & Prevention, Permit Required Confined Spaces, Personal Protective & Life Saving Equipment, Welding, Cutting and Brazing, Hand & Power Tools. Upon successful course completion, participants will receive an OSHA outreach construction safety & health 10-hour course completion card and an AGC certificate of completion. *June 2 OR June 15. Cost is \$75 for AGC Members, \$125 for Non-Members.*

**First Aid/CPR Training** Worldwide, for every second that passes, 10 people are injured; many of which occur in the industrial & construction industries. For every additional 10 seconds someone in the world dies due to an accidental injury. The goal of this course is to prevent these injuries & deaths by focusing on safe practices both at work & at home. Once an injury or sudden illness has occurred, effective emergency care can often make the difference between life & death, rapid versus prolonged recovery and temporary versus permanent disability. Students will receive an intense & complete basic first-aid course and will be issued a first-aid card upon completion of this course — a valuable credential recognized in the construction industry. *May 22 OR June 19 OR July 10. Certification: 8am-4pm; Recertification: 8am-Noon. Certification cost is \$45 for AGC Members, \$75 for Non-Members. Recertification cost is \$35 for AGC Members, \$65 for Non-Members.*

## North Idaho College

Workforce & Community  
Education Division (*Post Falls*)

To register or for more information,  
call (208) 666-8009  
or visit on-line [www.idahosbdc.org](http://www.idahosbdc.org)

**Business Presenting: Sell Yourself & Your Ideas with Power & Pizzazz** Learn to love the podium! Confident communication skills are the first & most important responsibility of a successful business person, regardless of the field. You will learn also,

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that this ability transcends business. Grow in ways you never dreamed possible as you learn the basics of self-expression. Learn how to get your message across in a motivational, unforgettable & persuasive way to an individual, a small informal group, a large professional group, or even on a video or via a live performance. Your career will grow as you blossom and develop privately & personally. Have you ever had a real thrill without a little chill? The "Fear Factor" can become the biggest "Fun Factor" with some pointers & lots of drill. You'll see! We'll thrill, chill & drill together with dazzling results. *Wednesdays, June 9-June 30, 6-8:30-pm. Cost is \$45.*

**Construction Management** This course provides a thorough understanding of the basic methods & procedures involved in managing a construction project especially on public works projects. It will be a "how-to-do-it" treatment of construction project management and an introduction of procedures & forms that have been especially developed to accommodate the construction process; stressing application & practical aspects. There will be special emphasis on documentation requirements, operating, planning, scheduling & coordination. Proper administration of paper work including pay estimates, change orders, handling claims & negotiations will be addressed. Complete procedures for project close-out functions, such as punch lists, administration close-out & final clean-up will be thoroughly covered. *June 26, 8am-5pm. Cost is \$65.*

**Advertising for Small Businesses** The growth & success of your business in large part depends upon an effective advertising campaign. In order to implement such a campaign, a basic understanding of the primary advertising mediums used by small businesses is critical. Radio, TV, billboards, newspaper, yellow pages & direct mail are the most frequent advertising mediums used by small businesses. Learn what makes an ad good, from billboard & print layouts to radio script. Learn how to target your market through analysis of Arbitron ratings & various demographic methods. You will also learn how to create an advertising budget & how your money should be allocated based upon your

advertising goals. *June 23, 6-9pm. Cost is \$24.*

**C-Stop Contractor Safety Training Orientation Program** This 8-hour employee safety orientation program is designed to enhance safety awareness, especially for those employed in the construction industry. This 1-year certification is approved by Industry, the Occupational Safety & Health Administration (OSHA), and the Washington Industrial Safety & Health Administration (WISHA). Includes certification card & materials. *July 17, 8am-5pm. Cost is \$69.*

**C-Stop Refresher Course Contractor Safety Training Refresher Program** Workers seeking a C-STOP Refresher #1 card must have completed the original 8-hour C-STOP course & received a passing grade on the exam. The refresher course must be taken within 90 days of previous card's expiration date or take the full 8-hour course. You must bring your expired card to exchange for a new card. *July 17, 1-5pm. Cost is \$39.*

## Idaho Business Information Center (BIC)

To register or for more information,  
call (208) 334-1696 Ext. 236

Or visit [www.bizinformationcenter.org](http://www.bizinformationcenter.org)

**Beginning Business Workshop** This 1-day workshop deals with the major factors that are essential to the success of a new business. Each topic is presented by a local professional. Topics include:

- Business planning
- Marketing
- Financing
- Legal forms of doing business in Idaho
- Insurance
- Business regulation
- Taxes & record keeping

Who should attend: new business owners or anyone thinking about starting a business. *June 12, 8am-4pm. Cost is \$45 (price is reduced for the 2nd person from the same company). Registration fee includes lunch, workbooks & handouts.*



50% Training  
Reimbursement  
for DBEs



Up to \$300  
During  
FFY2003



For Registration,  
Materials or  
Travel Expenses



Both Owners  
& Key Staff  
are eligible





50% Training  
Reimbursement  
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Up to \$300  
During  
FFY2003



For Registra-  
tion, Materials or  
Travel Expenses



Both Owners  
& Key Staff  
are eligible



## Women's Business Center

To register or for more information,  
call (208) 336-5464  
or visit [www.wemswbc.org](http://www.wemswbc.org)

**startSMART - New Business Basics** No one is ever fully prepared for how challenging it is to start your own business, but this workshop can give you a valuable heads-up on all the elements that must come into play as you explore the possibility of starting your own business. From testing your idea to writing a business plan to finding the money you'll need, we'll touch on it in this can't miss session. Includes an overview of resources available at the Business Information Center. Location: BIC (1020 Main Street, Suite 290, Downtown Boise). May 27 OR June 3 OR June 10 OR June 17 OR June 24, 4:30-6pm. FREE.

**borrowSMART - Business Loan Briefing** If you need funds to start a business or if you want to borrow more for working capital or to expand, then you need to be well-prepared before you approach the bank. This FREE hour-long business loan briefing, presented by local lenders & representatives from the SBA, explains exactly what's involved in getting a loan for your small business & what you can do to maximize your chances of making a successful loan request. Location: BIC (1020 Main Street, Suite 290, Downtown Boise). June 2 OR June 16, 11:45am- 2:45 pm. FREE.

**Communicating to Your Advantage** Effective communication is a continual challenge. This workshop will take you down communication roads you did not know were there. It will help you avoid pitfalls and assist in the establishment of practices & procedures that will maximize your communication benefits. Location: BIC (1020 Main Street, Suite 290, Downtown Boise). May 25, 1-3pm. Cost is \$15.

**Spring Conference - Featuring Mary Naylor & Mike Adkins** Join Entrepreneurial Resources, Inc. & the WBC in welcoming our speakers:

- **Mary Naylor** is an award winning entrepreneur and nationally acclaimed author of *Customer Chemistry - How to Keep the Customers You Want -and Say Goodbye to Those You Don't*. It's

a classic paradox. You could get more business from your best customers, yet you devote most of our resources to chasing the wrong prospects & serving demanding, low-budget customers. Mary will introduce you to her unique customer relations approach that flips conventional marketing wisdom on its head!

- **Michael S. Adkins** will discuss the challenging PC industry of the last few years & how MPC went from the red to the black in a few short months. Hear about their turn around strategies. Be inspired by the growing economy & learn how you can position your company for infinite growth.

Location: Best Western Vista Inn at the Airport, 2645 Airport Way, Boise, June 8, 1-4pm. Cost is \$25.

**marketSMART - Low-Cost & No-Cost Ideas for Promoting Your Small Business** It would be great if all businesses could have a fat-cat marketing budget, but the truth is, most of us don't. That's where a little creativity can come into play. This fast-paced session will offer oodles of free & inexpensive ideas for helping your business get in this noisy, noisy world. From the "practical" to the "out there," you're sure to take home several marketing ideas you can implement right away. Location: WBC (119 N. 9th Street, 3rd Floor, Downtown Boise). May 26, 1-3pm. Cost is \$15.

**Beginning Business QuickBooks** Designed for new business owners or anyone thinking of buying QuickBooks to run their business. This is an introduction to QuickBooks...what it is, how it works, what it can do for your business. Location: WBC (119 N. 9th Street, 3rd Floor, Downtown Boise). May 27 OR June 22, 9am-Noon. Cost is \$60.

**Intermediate Business QuickBooks** This class is designed for business owners who are already using QuickBooks. You should already know how to write checks, reconcile your account, create invoices and receive payments. Topics covered: Tracking Inventory, Creating Reports, Paying Taxes and more. Location: WBC (119 N. 9th Street, 3rd Floor, Downtown Boise). May 27 OR June 22, 1-3pm. Cost is \$40.

(Continued on page 12)

(Continued from page 11)

**taxSMART - Tax Saving Strategies for Small Businesses & Individuals** No matter what time of year it is, small business owners & individuals must keep atop their tax situation. CPA Jodi Whittaker regularly teaches entrepreneurs the ins & outs of the tax code and will offer any easy-to-implement suggestions to help you remain in the black & out of hot water with the IRS. Location: WBC (119 N. 9th Street, 3rd Floor, Downtown Boise). *June 9, 1-3pm. Cost is \$15.*

## Idaho Associated General Contractors

To register or for more information,  
call (208) 344-2531  
or visit on-line at [www.idahoagc.org](http://www.idahoagc.org)

### Residential Construction Safety & Health Training

OSHA issued a directive to the residential industry stating that they would begin audits of residential sites with a focus on falls beginning June 1, 2004. Topics will include:

- Introduction to OSHA
- How to prepare for an inspection
- OSHA standards for Residential Construction
- Criteria for fall protection systems & equipment

Location: Nampa Civil Auditorium, *June 22, 6-9pm*  
OR Location: MK Plaza Auditorium, Boise. *June 28, 6-9pm. Cost is \$10 for AGC Members, \$15 for Non-Members.*

## Twin Falls Small Business Development Center

To register or for more information,  
call (208) 732-6455  
Or visit on-line at  
[www.csi.edu/support/isbdc/sbdc.html](http://www.csi.edu/support/isbdc/sbdc.html)

### Business Website Design & Development Using Macromedia Dreamweaver MX 2004:

Participants in this 2-day (14-hour) workshop will learn how to use **Macromedia Dreamweaver MX 2004** to create professional websites & build power-

ful Internet applications. **Macromedia Dreamweaver MX 2004** is one of the industry's best applications for designing & developing Web pages from scratch. It offers visual layout tools that allow rapid web application development without having to know HTML coding. The training will also cover Web graphics & the basics of digital imaging. Participants will also receive some basic training on Photoshop to add eye-catching graphics to their pages. Attendees in this class may purchase an educational version of **Macromedia Dreamweaver MX 2004** at a substantial savings off retail. *June 5 & June 12, 9am-5pm (lunch on your own). Cost is \$150. Class is limited to 16 so register early to secure your place. Pre-registration & Pre-payment Required.*

## Lorman Education Services

To register or for more information,  
Call (800) 678-3940 or  
or visit on-line at [www.lorman.com](http://www.lorman.com)

### Finance: The Basics (Learn To Read & Understand Balance Sheets, Income & Cash Flow Statements)

Accounting is the language of business. That language is spoken through financial statements. If you can't tell what financial statements say, you will have trouble understanding business & what drives profits. Anyone who is in business, or works with business, should know how to read & understand the financial statements. This seminar will teach you the basics of understanding the language of business. You will be able to read & understand what a financial statement says & doesn't say and why it is important. You will be better able to manage or evaluate a business based upon the data that is supplied from these statements. Seminar highlights:

- Learning the Language Of Business
- The 4 Basic Statements
- Understanding a Business' Information
- Comparing & Benchmarking Financial Indicators
- Financial Statements as an Active Management Tool

*Boise, June 23. Cost is \$299.*

(Continued on page 13)



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& Key Staff  
are eligible



(Continued from page 12)

### Navigating Federal & State Laws Regulating Development In Rivers, Riparian Areas & Wetlands In Idaho

This 1-day seminar will provide participants with insights into the myriad of regulations & policies affecting private landowners, developers & their consultants, as well as sponsors of public projects needing authorizations for development near & in Idaho's rivers, riparian areas & wetlands. Three practitioners in this complex regulatory field will provide valuable legal analysis & first-hand knowledge in a panel format to help you develop strategies for planning, designing & permitting projects in these environmentally sensitive areas. Topics to be discussed include:

- Federal Wetland Regulations
- Defining & Delineating Wetlands
- Wetland Permitting Process
- Mitigation, Monitoring & Contingency Plans For Wetland Development
- Associations with other Federal & State of Idaho Laws
- Future Regulations/Future Issues

Boise, June 29. Cost is \$289.

## Saddle Island Institute

To register or for more information,  
call (617) 720-9545  
or visit on-line at [www.saddleisland.com](http://www.saddleisland.com)

### Construction Claims: How to Manage Construction Projects So Disputes Are Completely Eliminated or Quickly Resolved

In this important seminar, you'll learn a step-by-step method for construction project management with a straightforward goal: How to avoid or quickly resolve virtually all construction claims. Topics include:

- A detailed, five-step method for avoiding construction disputes before they start
- How to quickly and equitably resolve claims that can't be avoided
- How to protect your interests if a dispute gets to the point of litigation or arbitration

Seattle, August 17. Cost is \$675.

## THE BASICS TO A STRONG BUSINESS

### Lo Basico Para Un Negocio Fuerte

The following series of classes will be offered during the daytime beginning Monday, April 26 from 11:30-1:30 p.m. and weekly thereafter. Evening (bilingual) classes will begin on Tuesday, April 27 from 6:30-8:30 p.m. and held in the same manner. Most classes will be FREE, while some may have a minimal charge.

Classes	Clases
1. Accessing Government Contracting Opportunities (5/24)	1. Acceso a Contratos (5/25)
2. Providing Customer Service (6/7)	2. Servicio al Cliente (6/8)
3. Pricing Your Product or Service (6/14)	3. Como Poner el Precio al Producto o Servicio (6/15)
4. Marketing Your Business (6/21)	4. Promoviendo el Negocio (6/22)
5. Computerized Accounting Systems (6/28)	5. Sistemas de Contabilidad (6/29)
6. Taxes, Licenses & Insurance (7/12)	6. Licencias, Impuestos y Seguros (7/13)
7. SBA Web Pages (7/19)	7. Paginas Electrónicas de SBA (7/20)
8. Computer Usage (7/26)	8. Uso de Computadores y Programas (7/27)
a. Word	a. Word
b. Excel	b. Excel

Will be held at / Sitio de Clases  
Hispanic Cultural Center of Idaho  
315 Stampede Way, Nampa

To Reserve Your Space Please Call / Para Reservar Su Lugar Llame

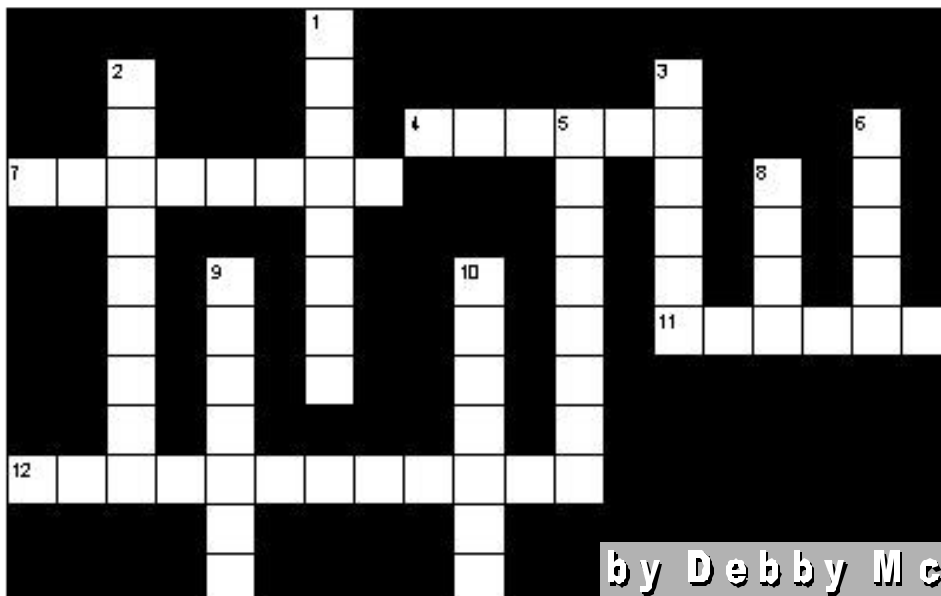
**Irene Gonzalez** for daytime classes at 334-1696 x249

**Alice Mondragón Whitney** for evening classes at 463-4226

*These classes come to you through a partnership between Community Leaders and*



# May Crossword



Down

1. SELF-CERTIFY GROUP.
2. IN CONCRETE.
3. CIWDC PROGRAM.
5. WHERE IS THE FINISH?
6. NEW DYNAMICS.
8. CENTER FOR THIS MONTH.
9. REGION X MAN.
10. FIRST IN THE CABINET.

by Debby McCarthy

Across

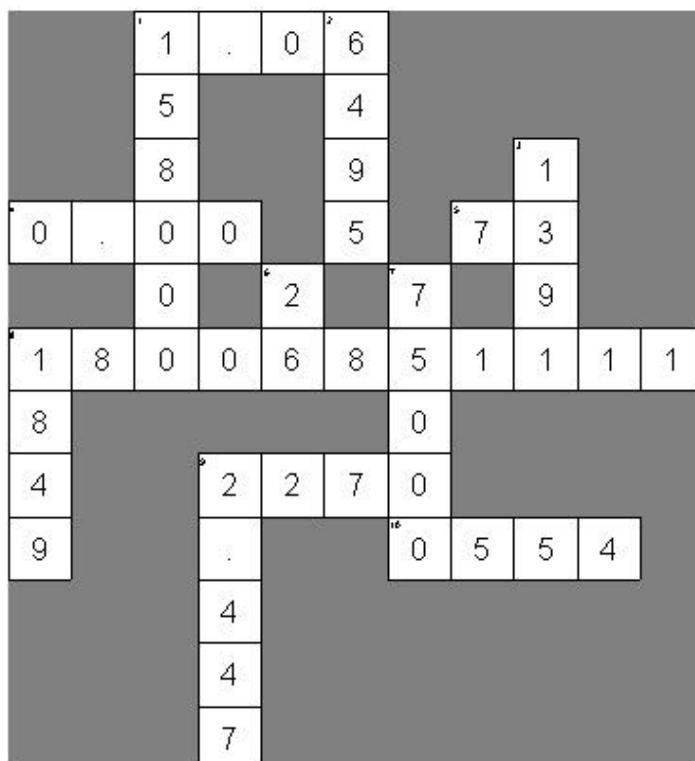
4. ADVOCATE OF THE YEAR.
7. OPERATION INVESTIGATION CORPORATION.
11. INSTITUTE TEACHING CLAIMS.
12. TOP GROWTH INDUSTRY.

## ITD Security Access Procedures

**IN EFFECT SINCE JUNE 2003**

- All visitors to the main ITD Headquarters Building at 3311 West State Street in Boise will be required to sign in at the security desk, be issued a visitor badge, and be escorted from the lobby area.
- While in the building, all visitors will need to visibly wear a "visitor badge."
- Visitors will need to return their badges to the security desk and sign out when leaving the building.
- Visitors to the auditorium, DMV Counter or One Stop Shop Counter will not require a visitor badge.
- Visitors to the annex and other buildings will be subject to the same requirements, but will need to check in and out with a designated person for that building.

## April Crossword Key



# Current Idaho Transportation Department Highway Construction Projects

Victor, 1909

For the quickest, most complete notification of these projects as they are put out for bid, visit ITD's "Contractor Information Page" at [www.itd.idaho.gov/design/contractors/contrinfo.htm](http://www.itd.idaho.gov/design/contractors/contrinfo.htm)

This excellent resource features *Notice to Contractors*, which alerts you to all upcoming federal-aid and state highway construction projects let through ITD, and list specific details and quantities, the names of resident engineers, and a brief description of the work to be performed.

Also included is: *90 Day Bidding Forecast*, *Planholder Lists* (updated continuously), *Bid Result and Bid Abstract Information*, and *Contract Award Information*.

Best of all, this information is **FREE** on the Internet.

However, if you don't have Internet access, you can also subscribe to ITD's **Notice To Contractors** by calling (208) 334-8430 (1-800-732-2098 within Idaho). There is an annual \$40 fee to cover postage fees.

**Certified DBEs are encouraged to contact DBE Supportive Services at (208) 334-4442 for free ITD Plans & Specifications if interested in bidding as a subcontractor.**

**Limit of ONE set of plans per project per DBE firm.**

KEY #	PROJECT NAME	BID DATE	COUNTIES	DESCRIPTION	DBE GOAL
8449, 8971 8972, 9119	W. Bridge to Lavaside Road; Riverside to Jct. US-26; Blackfoot Canal to Bonneville County Line & Blackfoot to Firth	5/27/04	Bingham & Bannock	Crushing & applying full-width seal & fog coat on I-15, MP 92.0 to MP 100.0; SH-39, MP 49.0 to MP 53.0; US-91, MP 113.1 to MP 120.6; & US-91, MP 100.7 to MP 112.0.	N/A
8583, 8981 8982, 8986	Blackfoot River Bridge to Henry, Monsanto to Blackfoot River, Caribou NFB to Wyoming State Line & Hubbard Corrals to Caribou NFB	5/27/04	Caribou	Constructing cold recycled asphalt base stabilization (CRABS) overlay, seal coat & fog coat on SH-34 MP 60.0 to MP 113.6,	N/A
8805	Bonner County Pavement Striping	5/27/04	Bonner	Striping with cold applied thermoplastic pavement markings on SH-200 MP 32.650 to MP 44.786	N/A
8807	Junction US-95 to Canada/Idaho Border	5/27/04	Boundary	CRABs with 0.25' plant mix pavement overlay, guard-rail, guardrail terminal ends & mailbox replacement.	N/A
8973, 8579 8969, 8980 8970, 8983 & 8984	Preston to Virginia IC #36, Niter Bench Road to Jct. US-30, Treasureton Road to Williams Canal, Jct. US-91 to Riverdale Road, Mink Creek to W. Forest Boundary, Jct. I-15 to Weston, & Strawberry Summit to Cache Forest Boundary	5/27/04	Bannock, Franklin, Caribou, Oneida & Bear Lake	Crushing & applying full-width seal & fog coat on SH-34 MP 7.6 & MP 19.0 to MP 30.0, MP 40.0 to MP 50.0; SH-36 MP 5.0 to MP 10.0, MP 17.0 to 26.0, MP 100.0 to MP 121.0, & MP 131.84 to MP 133.07; US-91 MP 9.5 to MP 42.5; & SH-40 MP 0.0 to MP 2.737,	N/A

KEY #	PROJECT NAME	BID DATE	COUNTIES	DESCRIPTION	DBE GOAL
9314	MP 8 Slide	5/27/04	Idaho	Excavation for realignment & reconstructing portion of SH-13.	N/A
7798	Hansen Bridge	6/18/04	Twin Falls & Jerome	bridge deck rehabilitation and joint repair on SH-50 MP 3.877 to MP 4.034.	10%
8392	Cedars to Cataldo	6/18/04	Kootenai	Inlaying both east & westbound lanes of I-90, MP 31.9 to MP 40.0, constructing rumble strips, updating guardrail terminals & delineation.	5%



## ITD Highway Construction Awards

For Bid Result Information, call (208) 334-8585, or visit on-line at <http://www.itd.idaho.gov/design/contractors/ca.htm>. Abstracts are also available for projects with more than one bidder.

Award Date	Dist	Project Name	Key #	Project #	Contractor	Amount
4/14/04	2	Pavement Overlays	8486	STP-4781(101)	Poe Asphalt Paving, Inc.	\$518,919.47
4/20/04	2	Pedestrian Pathway Peck	8376	STP-4747(102)	Hereford Contracting & Excavating	\$142,713.00
4/23/04	1	District 1 Sealcoats	9295, 9296, 9297, 9298, 9299, 9300, 9311 & 9312	ST-5110(665), ST-5170(619), ST-5733(607), ST-5120(636), etc.	Poe Asphalt Paving, Inc.	\$897,393.82
4/23/04	4	E Bliss Interchange to MP 149.5 & S Wendell Interchange to W Jerome Interchange	8364 & 8894	CM-IM-84-3(069)147 & IM-84-3(073)156	Western Construction, Inc.	\$17,574,685.02
5/03/04	4	Main Street, Bellevue	8549	ST-2390(697)	Lakeside Industries DBA Valley Paving	\$584,186.72
5/03/04	6	FY04, Dist 6 Durable Pavement Marking Contract	9292	STM-0006(624)	Apply-A-Line Inc.	\$142,975.95
5/04/04	2	Adams County Line to Hammer Creek	8358	STP-4110(146)	Frank Gurney Inc.	\$439,653.73
5/04/04	4	Intersection Blue Lakes Blvd/Pole Line Road	8247	ST-2390(688)	Intermountain Slurry Seal, Inc.	\$313,300.00

For scheduling or project-related questions, please call our District Offices:

District 1	Coeur d'Alene	(208) 772-1200		District 4	Shoshone	(208) 886-7800
District 2	Lewiston	(208) 799-5090		District 5	Pocatello	(208) 239-3300
District 3	Boise	(208) 334-8300		District 6	Rigby	(208) 745-7781



# NON-ITD PROJECT BID OPENINGS

*The following is a listing by ITD's DBE Supportive Services from information obtained from and other sources including the Idaho Business Network.*

*These project listings are to be used only for informational purposes by certified DBEs. DBE Supportive Services has not verified the information posted for each project, and cannot guarantee it. DBE Supportive Services does not hold plans or specifications for these projects. The projects may not have DBE goals, depending on the owning agency.*

*Please refer to the contact name listed on each project for further information, and for complete specifications.*

<b><u>Bid Open Date</u></b>	5/26/2004	<b><u>Project Name</u></b>	Burns-Izee Road
<b><u>Brief Description</u></b>	Grading, drainage, base, paving & replacement bridge. Bridge is 30 meter, single-span bulb tee girder structure over Emigrant Creek that will require construction of detour road w/temporary bridge. Temporary bridge shall be provided by contractor.		
<b><u>Location</u></b>	Near Burns, OR		
<b><u>Project Owner</u></b>	Federal Highway Administration (FHWA)		
<b><u>Plans/Specs Address</u></b>	Western Federal Lands Highway Division, 610 East Fifth Street, Vancouver, WA, 98661-3801		
<b><u>Contact</u></b>	Contracts Office	<b><u>E-mail</u></b>	contracts@wfl.fha.dot.gov
<b><u>Phone</u></b>	(360) 619-752 <b><u>ext</u></b>	<b><u>FAX</u></b>	(360) 619-7 <b><u>Website</u></b> www.wfl.fha.dot.gov/edi/current.htm
<b><u>Bid Open Date</u></b>	5/26/2004	<b><u>Project Name</u></b>	Elevator Replacement, Department of Agriculture, 2270 Old Penitentiary Road
<b><u>Brief Description</u></b>	Consists of replacement of existing side-mounted hydraulic elevator w/new twin post holeless hydraulic elevator incl. construction of new Elevator Machine room within existing Mechanical Room.		
<b><u>Location</u></b>	Boise, ID		
<b><u>Project Owner</u></b>	Idaho Division of Public Works		
<b><u>Plans/Specs Address</u></b>	502 N. 4th Street, Boise, ID 83702		
<b><u>Contact</u></b>		<b><u>E-mail</u></b>	
<b><u>Phone</u></b>	<b><u>ext</u></b>	<b><u>FAX</u></b>	<b><u>Website</u></b>
<b><u>Bid Open Date</u></b>	5/26/2004	<b><u>Project Name</u></b>	Historical Context Study of Historical Transportation Networks
<b><u>Brief Description</u></b>	Total Small Business Set-Aside. Contractor to furnish all labor, equipment, supplies & materials as well as necessary qualified personnel, facilities & support to develop historic context study of transportation networks that inc. both culturally evolved roads & trails and designed & constructed roads and industrialized routes (i.e., railroads) located in Powder River Basin region of Wyoming covering general period of 1800-1955. Historic context shall provide framework for evaluation of these transportation routes in accordance w/requirements outlined in Scope of Work & applicable National Register of Historic Places guidance.		
<b><u>Location</u></b>	Wyoming		
<b><u>Project Owner</u></b>	USDI Bureau of Land Management		
<b><u>Plans/Specs Address</u></b>	BLM Wyoming State Office, 5353 Yellowstone Rd., PO Box 1828, Cheyenne, WY 82003		
<b><u>Contact</u></b>	Susan Nagel	<b><u>E-mail</u></b>	susan_nagel@blm.gov
<b><u>Phone</u></b>	(307) 775-605 <b><u>ext</u></b>	<b><u>FAX</u></b>	<b><u>Website</u></b> www.eps.gov/spg/DOI/BLM/WY/KAQ040

<b><u>Bid Open Date</u></b>	5/26/2004	<b><u>Project Name</u></b>	Orchard Street & Franklin Road Interchange
<b><u>Brief Description</u></b>	Work will be completed by 7/16/04 & incl. installation of curb, gutter & sidewalk and minor roadway widening.		
<b><u>Location</u></b>	Boise		
<b><u>Project Owner</u></b>	Ada County Highway District		
<b><u>Plans/Specs Address</u></b>	3775 Adams St., Garden City, ID 83714		
<b><u>Contact</u></b>	Misty Perry	<b><u>E-mail</u></b>	
<b><u>Phone</u></b>	(208) 387-622 <b><u>ext</u></b>	<b><u>FAX</u></b>	<b><u>Website</u></b>
<b><u>Bid Open Date</u></b>	5/27/2004	<b><u>Project Name</u></b>	Project Management Consultant
<b><u>Brief Description</u></b>	Project management consulting & project management training & facilitation services.		
<b><u>Location</u></b>	Boise, ID		
<b><u>Project Owner</u></b>	Idaho Department of Health & Welfare		
<b><u>Plans/Specs Address</u></b>			
<b><u>Contact</u></b>	Mary Jepsen	<b><u>E-mail</u></b>	jepsenm@idhw.state.id.us
<b><u>Phone</u></b>	(208) 334-560 <b><u>ext</u></b>	<b><u>FAX</u></b>	(208) 334-5 <b><u>Website</u></b>
<b><u>Bid Open Date</u></b>	5/27/2004	<b><u>Project Name</u></b>	Project Management Consulting
<b><u>Brief Description</u></b>	Project management consulting & project management training & facilitation services.		
<b><u>Location</u></b>	Idaho		
<b><u>Project Owner</u></b>	Idaho Department of Health & Welfare		
<b><u>Plans/Specs Address</u></b>			
<b><u>Contact</u></b>	Mary Jepsen	<b><u>E-mail</u></b>	jepsenm@idhw.state.id.us
<b><u>Phone</u></b>	(208) 334-560 <b><u>ext</u></b>	<b><u>FAX</u></b>	(208) 334-5 <b><u>Website</u></b>
<b><u>Bid Open Date</u></b>	5/28/2004	<b><u>Project Name</u></b>	Prefabricated & Portable Buildings
<b><u>Brief Description</u></b>	Provide portable classrooms or relocate portable classrooms to selected BIA school sites within continental US except Alaska. Bureau anticipates awarding up to 8 (2 contracts per region) Indefinite Delivery/Indefinite Quantity Contracts (ID/IQ), to cover following primary regions of United States: Northwest: Washington, Oregon, Idaho & Montana; Southwest: Arizona & New Mexico; North Central: North & South Dakota, Minnesota & Wisconsin; South Central: Oklahoma & Mississippi. Each contract may have minimum value of \$70,000. & sum of all delivery orders issued under each contract shall not exceed \$1 million annually. Duration of each contract will be for 1-year w/2, one-year option periods.		
<b><u>Location</u></b>	Various Locations		
<b><u>Project Owner</u></b>	USDI Bureau of Indian Affairs		
<b><u>Plans/Specs Address</u></b>	Branch of Acquisition & Property Management, P.O. Box 1248, Albuquerque, NM 87103		
<b><u>Contact</u></b>	Diana P. Garcia	<b><u>E-mail</u></b>	
<b><u>Phone</u></b>	(505) 346-721 <b><u>ext</u></b>	<b><u>FAX</u></b>	(505) 346-7 <b><u>Website</u></b> www1.eps.gov/spg/DOI/BIA/RestonVA/R
<b><u>Bid Open Date</u></b>	5/30/2004	<b><u>Project Name</u></b>	Type 5 Thinning Certification Exam
<b><u>Brief Description</u></b>	Total Small Business Set-Aside. Contractor shall furnish all labor, equipment, supervision, transportation, supplies (except those designated as Gvt.-furnished) & incidentals to perform work. Bid date is an estimate.		
<b><u>Location</u></b>	Idaho City RD, Idaho City, ID		
<b><u>Project Owner</u></b>	USDA Forest Service		
<b><u>Plans/Specs Address</u></b>	R-4 SW Idaho/Nevada Acquisition Office, 1249 S. Vinnell Way, Suite 200, Boise, ID, 83709		
<b><u>Contact</u></b>	John Hall	<b><u>E-mail</u></b>	r4_boise_contracting@fs.fed.us
<b><u>Phone</u></b>	(208) 373-415 <b><u>ext</u></b>	<b><u>FAX</u></b>	(208) 373-4 <b><u>Website</u></b> www.eps.gov/spg/USDA/FS/0261/2QR4-

<b><u>Bid Open Date</u></b>	6/1/2004	<b><u>Project Name</u></b> Access Control System, Capitol Mall			
<b><u>Brief Description</u></b>	Incl. new integrated access control system & assoc. door hardware modifications for 10 buildings at Idaho State Capitol Mall in Boise. Buildings incl. are: Joe R. Williams Building (JRW) - 700 W. State Street; Len B. Jordan Building (LBJ) - 650 W. State Street; Parking Garage (PG) - 550 W. State Street; Pete T. Cenarussa Building (PTC) - 450 W. State Street; Division of Public Works Building (DPW) - 502 N. 4th Street; State Library Building (SL) - 325 W. State Street; Annex Building (AB) - 219 W. Main Street; Industrial Administration Building (IAB) - 317 W. Main Street; 954 West Jefferson (9WJ) - 954 W. Jefferson Street; State Capitol Building (CAP - Capitol Blvd., & W. Jefferson Street.				
<b><u>Location</u></b>	Boise, ID				
<b><u>Project Owner</u></b>	Idaho Division of Public Works				
<b><u>Plans/Specs Address</u></b>	502 N. 4th Street, Boise, ID 83702				
<b><u>Contact</u></b>	<b><u>E-mail</u></b>				
<b><u>Phone</u></b>		<b><u>ext</u></b>	<b><u>FAX</u></b>	<b><u>Website</u></b>	

<b><u>Bid Open Date</u></b>	6/1/2004	<b><u>Project Name</u></b> Lower Payette Ditch Environmental Assessment Project			
<b><u>Brief Description</u></b>	Contractor to provide services to develop Final Draft NEPA document for replacement irrigation diversion structure which crosses Lower Payette River in Payette County, ID. Requirements to complete work incl. compiling & generating information & data and preparing impact analysis, addressing all identified concerns or potential impacts which were generated from public meetings and by technical advisory committee, and incorporating them into Environmental Assessment (EA).				
<b><u>Location</u></b>	Payette County, ID				
<b><u>Project Owner</u></b>	USDA Natural Resources Conservation Services				
<b><u>Plans/Specs Address</u></b>	Idaho State Office, 9173 West Barnes Drive, Suite C, Boise, ID, 83709-1574				
<b><u>Contact</u></b>	Janis Stanton		<b><u>E-mail</u></b> janis.stanton@id.usda.gov		
<b><u>Phone</u></b>	(208) 378-571	<b><u>ext</u></b>	<b><u>FAX</u></b> (208) 378-5	<b><u>Website</u></b> www.eps.gov/spg/USDA/NRCS/IDSO/NR	

<b><u>Bid Open Date</u></b>	6/1/2004	<b><u>Project Name</u></b> Precommercial Thinning			
<b><u>Brief Description</u></b>	Total Small Business Set-Aside. Precommercial tree thinning & stand improvement activities on approx. 205 acres, to reduce tree density & by deliberate selection of leave trees, improve overall health & condition of stand based on prescribed objectives. Tree thinning & assoc. slash treatment work is also to reduce hazardous fuels & uncharacteristic fire behavior on National Forest Lands adjacent to private lands & residences. Project is located in Warm Springs, Hwy 21 Corridor, Idaho City Ranger District, Boise National Forest. Contractor shall furnish all labor, equipment, supervision, transportation, supplies (except those designated as Gvt.-furnished) & incidentals to perform work.				
<b><u>Location</u></b>	Idaho City RD, Boise NF, ID				
<b><u>Project Owner</u></b>	USDA Forest Service				
<b><u>Plans/Specs Address</u></b>	R-4 SW Idaho/Nevada Acquisition Office, 1249 S. Vinnell Way, Suite 200, Boise, ID, 83709				
<b><u>Contact</u></b>	John Hall		<b><u>E-mail</u></b> Email r4_boise_contracting@fs.fed.us		
<b><u>Phone</u></b>	(208) 373-415	<b><u>ext</u></b>	<b><u>FAX</u></b> (208) 373-4	<b><u>Website</u></b> www.eps.gov/spg/USDA/FS/0261/2QR4-	

<b><u>Bid Open Date</u></b>	6/1/2004	<b><u>Project Name</u></b> Re-Roofing of the Christofferson Building 3, E. Idaho Technical College			
<b><u>Brief Description</u></b>	Incl. removal of existing ballast & portions of existing roof system to allow for positive attachment of new roof system; and placement of new low slope metal roofing system. Work also incl. temporary removal & replacement of existing roof top equipment.				
<b><u>Location</u></b>	Idaho Falls, ID				
<b><u>Project Owner</u></b>	Idaho Division of Public Works				
<b><u>Plans/Specs Address</u></b>	EITC, 1600 S. 25th East, Christofferson Building, Room 331, Idaho Falls, ID				
<b><u>Contact</u></b>	Jan P. Frew		<b><u>E-mail</u></b>		
<b><u>Phone</u></b>		<b><u>ext</u></b>	<b><u>FAX</u></b>	<b><u>Website</u></b>	

<b><u>Bid Open Date</u></b>	6/3/2004					<b><u>Project Name</u></b>	Air Quality Study at Scout Lake		
<b><u>Brief Description</u></b>	Air quality study of Scout Lake, Oregon in Mt. Jefferson Wilderness. Establish long-term monitoring site in sensitive region of US Forest Service. 1 base year plus 4 option years will be awarded under resultant contract. Lake selected for monitoring is located in Class I air quality region & is chemically highly sensitive to potential damage from atmospheric inputs. Intent of monitoring program is to provide complete characterization of lake, to monitor chemical & biological components of lake, and to monitor precipitation inputs.								
<b><u>Location</u></b>	Mt. Jefferson Wilderness, Willamette NF, Eugene, OR								
<b><u>Project Owner</u></b>	USDA Forest Service								
<b><u>Plans/Specs Address</u></b>	NOCA, 16400 Champion Way, Sandy, OR, 97055								
<b><u>Contact</u></b>	Erina Goff				<b><u>E-mail</u></b>	egoff@fs.fed.us			
<b><u>Phone</u></b>	(503) 668-163		<b><u>ext</u></b>		<b><u>FAX</u></b>	(503) 668-1		<b><u>Website</u></b>	www.eps.gov/spg/USDA/FS/0467/R6-27-
<b><u>Bid Open Date</u></b>	6/3/2004		<b><u>Project Name</u></b>	Renfrew Hall HVAC Repair, University of Idaho					
<b><u>Brief Description</u></b>	Revisions to temperature control & energy management systems to upgrade laboratory controls to VAV fume hood control & to replace pneumatic control components w/electronic control components. In addition to upgrading laboratory & room controls, air handling unit controls will also be upgraded to current technology. Some laboratories will incl. ductwork revisions & additions to incl. general exhaust systems.								
<b><u>Location</u></b>	Moscow, ID								
<b><u>Project Owner</u></b>	Idaho Division of Public Works								
<b><u>Plans/Specs Address</u></b>	Division of Public Works, State of Idaho, at 615 West 6th Street, Moscow, ID								
<b><u>Contact</u></b>					<b><u>E-mail</u></b>				
<b><u>Phone</u></b>			<b><u>ext</u></b>		<b><u>FAX</u></b>			<b><u>Website</u></b>	
<b><u>Bid Open Date</u></b>	6/8/2004		<b><u>Project Name</u></b>	Spruce Creek Timber Stand Exam					
<b><u>Brief Description</u></b>	Contractor shall furnish all labor, equipment, transportation, supervision, supplies (except those designated as Government-furnished), incidentals, and perform all work necessary to conduct stand examinations in compliance with terms, specifications, conditions, and provisions of this solicitation. Work will consist of locating, establishing, measuring and recording data for sample points. The project is located on the Cascade Ranger District of the Boise National Forest.								
<b><u>Location</u></b>	Cascade RD, Boise NF, Valley County, ID								
<b><u>Project Owner</u></b>	Department of Agriculture, Forest Service								
<b><u>Plans/Specs Address</u></b>	R-4 SW Idaho/Nevada Acquisition Office, 1249 S. Vinnell Way, Suite 200, Boise, ID, 83709								
<b><u>Contact</u></b>	Robert Hoffman				<b><u>E-mail</u></b>	r4_boise_contracting			
<b><u>Phone</u></b>	(208) 373-415		<b><u>ext</u></b>		<b><u>FAX</u></b>	(208) 373-4		<b><u>Website</u></b>	www.eps.gov/spg/USDA/FS/0261/RFQ-2
<b><u>Bid Open Date</u></b>	6/9/2004		<b><u>Project Name</u></b>	Clarks Return Roads					
<b><u>Brief Description</u></b>	Minor clearing, brushing, excavation for turnouts, spot aggregate placement, construction of roadway drainage features & signs on approx. 15.6 miles of existing single-lane road. Project location is approx. 20 miles west of Wisdom, MT, in Trail Creek, Lost Trail Pass, Gibbons Pass area. Southern terminus of Trail Creek Road No. 106 is at intersection w/US Hwy 43 approx. 7 miles east of Lost Trail Pass & 15 miles west of Wisdom, MT. Northern terminus of Trail Creek Road No. 106 is at Gibbons Pass on Continental Divide. Eastern terminus of Bitterroot-Bighole Road No. 1260 are at Trail Creek Road No. 106 approx. 1 mile south of Gibbons Pass and western terminus is approx. 200 ft east of intersection of US Hwy 43 & US Hwy 93 at Lost Trail Pass. Work est. to begin 7/15/04 w/90-day completion time.								
<b><u>Location</u></b>	Wisdom RD, Beaverhead-Deerlodge NF, MT								
<b><u>Project Owner</u></b>	USDA Forest Service								
<b><u>Plans/Specs Address</u></b>	R-1 Beaverhead-Deerlodge National Forest, 420 Barrett Street, Dillon, MT, 59725								
<b><u>Contact</u></b>	Michael Blinn				<b><u>E-mail</u></b>	mblinn@fs.fed.us			
<b><u>Phone</u></b>	(406) 683-398		<b><u>ext</u></b>		<b><u>FAX</u></b>	(406) 683-3		<b><u>Website</u></b>	www1.eps.gov/spg/USDA/FS/0356/RFP%

<b><u>Bid Open Date</u></b>	6/9/2004					<b><u>Project Name</u></b>	Professional Services for Natural, Environmental & Technical Sciences				
<b><u>Brief Description</u></b>	Set Aside: 8(a) Competitive. Professional services for natural, environmental & technical sciences to fulfill land use & management responsibilities for BLM in Montana, North Dakota, South Dakota, Wyoming, Utah & Idaho. Work will be related to following typical subject areas, however list is not all-inclusive: National Environmental Policy Act (NEPA) Projects; Landscape Analysis; Public Involvement; Watershed Assessments; Writing/Editing; Natural Resource Studies; Heritage Resource Studies; Geographic Information System; Timber Management, Social/Economic Studies, Monitoring; Engineering Surveys/Assessments/Analyses; Fuels Management; Remote Sensing; Mining Operations Assessment/Analyses.										
<b><u>Location</u></b>	Montana, North Dakota, South Dakota, Wyoming, Utah, and Idaho										
<b><u>Project Owner</u></b>	USDI Bureau of Land Management										
<b><u>Plans/Specs Address</u></b>	BLM National Business Center, BC663, BLDG 50, DFC, PO Box 25047 Denver, CO 80225										
<b><u>Contact</u></b>	Beverly C Sechrest					<b><u>E-mail</u></b>	Beverly_Sechrest@blm.gov				
<b><u>Phone</u></b>	(303) 236-944		<b><u>ext</u></b>	<b><u>FAX</u></b>	<b><u>Website</u></b>	www.eps.gov/spg/DOI/BLM/NCR/NAR04					
<b><u>Bid Open Date</u></b>	6/17/2004		<b><u>Project Name</u></b>	REBID-ISU Classroom/Multi Use Complex Building-Phase III							
<b><u>Brief Description</u></b>	Re-Bid following bid packages & bid following new bid packages: #8 – Foundation Concrete–Classrooms & Student Union, #8A–Excavation & Backfill (New Bid Package), #9–Concrete Slabs, #10–Concrete Housing, #11–Masonry, #12–Structural & Misc. Steel, #14A–Foundation Waterproofing (New Bid Package), #14B–Metal Coping Cap (New Bid Package), #15–Insulation, #16–Coiling Doors, 17A–Aluminum Systems & Windows & Glazing–Housing (New Bid Package), #17B–Aluminum Systems & Windows & Glazing–Classrooms & Union (New Bid Package), #18–Doors & Frames & Hardware, #19–Folding/Operable Partitions, #21–Fireproofing, #22–Flooring, #23–Ceramic & Quarry Tile, #25–Computer Floors, #26–Accessories & Specialties, #30–Elevators, #32–Fire Protection, #33–Plumbing, #34–Mechanical & #37–Electrical.										
<b><u>Location</u></b>	Idaho State University, Pocatello, ID										
<b><u>Project Owner</u></b>	Idaho Division of Public Works										
<b><u>Plans/Specs Address</u></b>	Maintenance & Operations Building, 749 E. Humbolt, Pocatello, ID										
<b><u>Contact</u></b>	Brennan Construction Co., Inc					<b><u>E-mail</u></b>					
<b><u>Phone</u></b>	(208) 232-061		<b><u>ext</u></b>	<b><u>FAX</u></b>	<b><u>Website</u></b>						



**Frances Perkins**  
1882-1965

# May is Labor History Month

Frances Perkins was born on April 10, 1882 in Boston, MA. She graduated from Mount Holyoke College in 1902, and Columbia University in 1910 with a master's degree in sociology. In 1910 she became head of the New York Consumer's League, lobbying for better working hours and conditions. In 1933, Franklin Roosevelt appointed Ms. Perkins as his Secretary of Labor, a position she held for twelve years, longer than any other Secretary of Labor and making her the first woman to hold a cabinet position in the United States.

As Secretary of Labor she played a key role writing New Deal legislation, including minimum wage laws. However, her most important contribution came in 1934 as chairwoman of the President's Committee on Economic Security. In this position she was involved in all aspects of the reports and hearings that ultimately resulted in the Social Security Act of 1935.

Prior to going to Washington, Perkins held positions in State government in New York, first as an aid to governor Al Smith and then to Franklin Roosevelt when he became governor. Following her tenure as Secretary of Labor in 1945, Ms. Perkins was asked by President Truman to serve on the U.S. Civil Service Commission, which she did until 1952 when her husband died, and she resigned from Federal service. Following her government service career, Ms. Perkins continued to be active as a teacher and lecturer until her death on May 14, 1965.

## Your May Newsletter is Here!

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